## Name:

## Email:

Thank you for taking the time to complete this personality test.
$\checkmark$ It will take 10 minutes to complete
$\checkmark$ There is no right or wrong answer
$\checkmark$ If you are undecided about an answer, go with the one that you identify with the most
$\checkmark$ At the end you will click 'Send', and your results will be emailed to me. I will then email you an explanation of your results.
$\checkmark$ Your results will be kept confidential
$\checkmark$ You will automatically be opted in for my newsletter (4 per year) which can you opt out of at any time and I will not spam your inbox.

## Continue

1. At a party do you
$\square$ interact with many, including strangers

$\square$interact with a few, known to you

## 2. Are you more

$\square$ realistic than speculative
$\square$ speculative than realistic
3. Is it worse to

$\square$have your "head in the clouds"
$\square$ be "in a rut"
4. Are you more impressed by
$\square$ principles
$\square$ emotions
5. Are you drawn more toward the
$\square$ convincing
$\square$ touching
6. Do you prefer to work
$\square$ to deadlines
$\square$ just "whenever"
7. Do you tend to choose
$\square$ rather carefully
$\square$ somewhat impulsively
8. At parties, do you
$\square$ stay late, with increasing energy
$\square$ leave early, with decreased energy

## 9. Are you more attracted to

$\square$ sensible people
$\square$ imaginative people
10. Are you more interested in
$\square$ what is actual
$\square$ what is possible
11. In judging others are you more swayed by

$\square$laws than circumstances
$\square$ circumstances than laws
12. In approaching others is your inclination to be

objective
$\square$ personal
13. Are you more
$\square$ punctual

ㅁleisurely
14. Does it bother you to have things

$\square$incomplete
$\square$ completed
15. In social groups, do you

$\square$keep abreast of other's happenings

$\square$get behind on the news
16. In doing ordinary things are you more likely to

$\square$do it the usual way
$\square$ do it your own way
17. Writers should

$\square$
"say what they mean and mean what they say" express things more by use of Analogy
18. Which appeals to you more

$\square$consistency of thoughtgetting on with people
19. Are you more comfortable in making
$\square$ logical judgements
$\square$ value judgements
20. Do you want things
$\square$ settled and decided
$\square$ unsettled and undecided
21. Would you say you are more
$\square$ serious and determined
$\square$ easy-going
22. In phoning do you
$\square$ rarely question that it will all be said
$\square$ rehearse what you'll say
23. Facts
$\square$ speak for themselves
$\square$ illustrate principles

## 24. Are visionaries

somewhat annoying
$\square$ rather fascinating

## 25. Are you more often

$\square$ a cool-headed person

$\square$
a warm-hearted person
26. Is it worse to be
$\square$ unjust
$\square$ merciless
27. Should one usually let events occur

$\square$by careful selection and choice
$\square$ randomly and by chance
28. Do you feel better about
$\square$ having purchased
$\square$ having the option to buy
29. In company do you

$\square$initiate conversation
$\square$ wait to be approached
30. Common sense is

$\square$
$\square$
rarely questionable frequently questionable
31. Children often do not
$\square$ make themselves useful enough exercise their fantasy enough
32. In making decisions do you feel more comfortable with
$\square$ standards feelings
33. Are you more
$\square$ firm then gentle
$\square$ gentle then firm
34. Which is more admirable
$\square$ the ability to organize and be methodical
the ability to adapt and make do
35. Do you put more value on the

$\square$definite

$\square$open-ended
36. Does new and non-routine interactionwith others
$\square$ stimulate and energize you
$\square$ tax your reserves
37. Are you more frequently

$\square$a practical sort of person a fanciful sort of person
38. Are you more likely to

$\square$see how others are useful
$\square$ see how others see
39. Which is more satisfying
$\square$ to discuss an issue thoroughly
$\square$ to arrive at agreement on an Issue
40. Which rules you more

$\square$your head
$\square$ your heart
41. Are you more comfortable with work that is
$\square$ contracted
$\square$ done on a casual basis
42. Do you tend to look for
$\square$ the orderly
$\square$ whatever turns up
43. Do you prefer

$\square$many friends with brief contact a few friends with more lengthy contact
44. Do you go more by
$\square$ facts
$\square$ principles
45. Are you more interested in
$\square$ production and distribution
$\square$ design and research
46. Which is more of a compliment
$\square$ "There is a very logical person"
$\square$ "There is a very sentimental person"
47. Do you value yourself more that you are
$\square$ unwavering
$\square$ devoted
48. Do you more often prefer the
$\square$ final and unalterable statement
$\square$ tentative and preliminary statement
49. Are you more comfortable

$\square$after a decision
$\square$ before a decision
50. Do you

$\square$speak easily and at length with strangers
find little to say to strangers
51. Are you more likely to trust your
$\square$ experience hunch
52. Do you feel

$\square$more practical than ingenious $\square$ more ingenious than practical
53. Which person is more to be complimented

$\square$clear reason
$\square$ strong feeling
54. Are you inclined more to be
$\square$ fair-minded
$\square$ sympathetic
55. Is it preferable mostly to make sure things are arranged
$\square$ just let things happen
56. In relationships should most things be
$\square$ renegotiable
$\square$ random and circumstantial
57. When the phone rings do you
$\square$ hasten to get to it first
$\square$ hope someone else will answer
58. Do you prize more in yourself
$\square$ a strong sense of reality
$\square$ a vivid imagination
59. Are you drawn more to
$\square$ fundamentals
$\square$ overtones
60. Which seems the greater error
$\square$ to be too passionate
$\square$ to be too objective
61. Do you see yourself as basically

믐hard-headed soft-hearted
62. Which situation appeals to you more

$\square$the structured and scheduled the unstructured and unscheduled
63. Are you a person that is more

$\square$routinised than whimsical
$\square$ whimsical than routinised
64. Are you more inclined to be
$\square$ easy to approach
$\square$ somewhat reserved
67. Which do you wish more for yourself
$\square$ clarity of reason
$\square$ strength of compassion
68. Which is the greater fault
$\square$ being indiscriminate
$\square$ being critical
69. Do you prefer the
$\square$ planned event
$\square$ unplanned event
70. Do you tend to be more
$\square$ deliberate than spontaneous
spontaneous than
65. In writings do you prefer
$\square$ the more literal
$\square$ the more figurative
66. Is it harder for you to
$\square$ identify with others
$\square$ utilize others

Thank you for taking the time to complete this personality test.
Now just click 'send', and your results will be emailed to me. I will then email you an explanation of your results.

Any questions, please contact me at www.thefirststeptofreedom.com

## SEND

Reset All Options


